

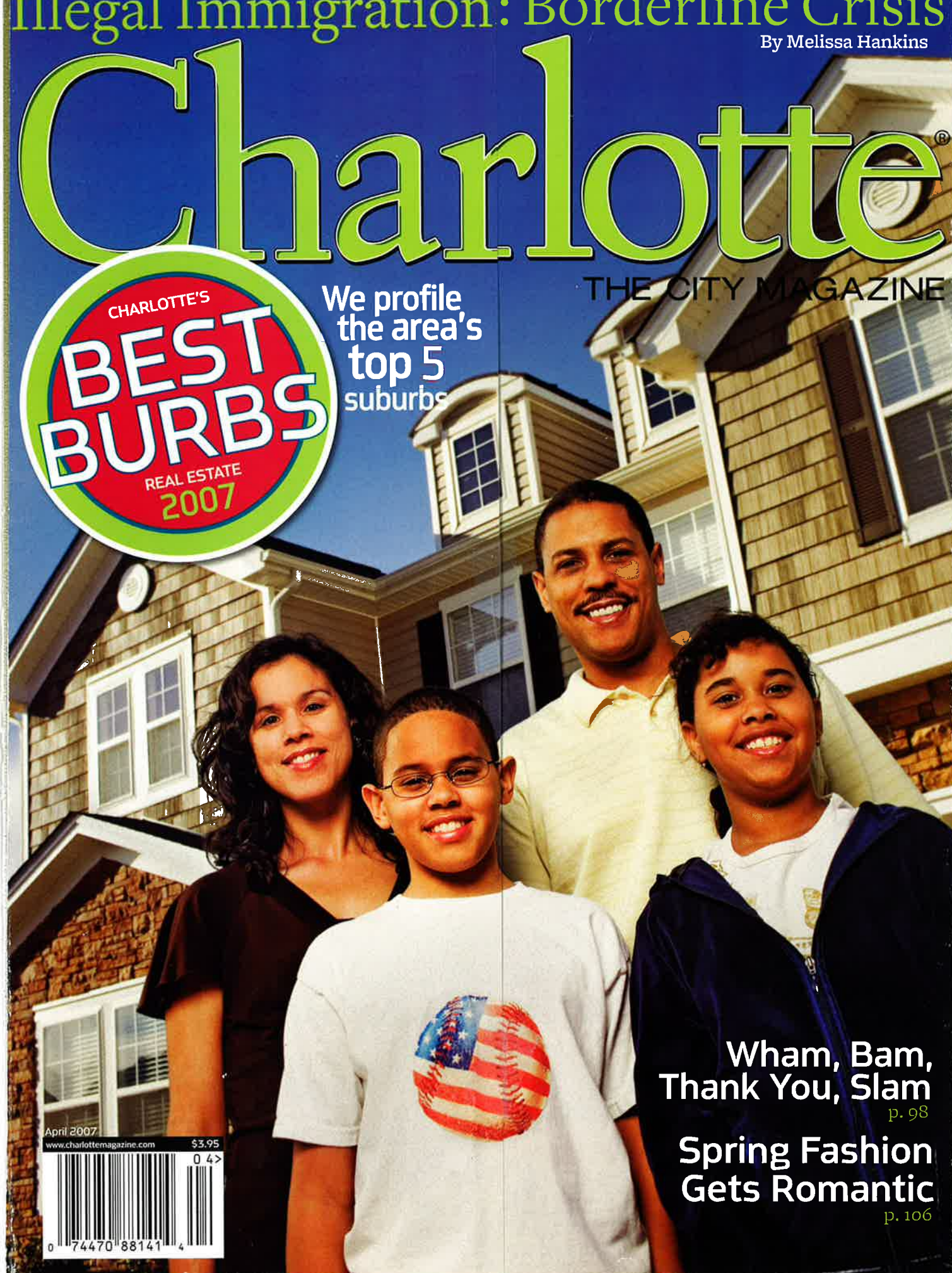
Illegal Immigration: Borderline Crisis
By Melissa Hankins

Charlotte

THE CITY MAGAZINE

CHARLOTTE'S
**BEST
BURBS**
REAL ESTATE
2007

We profile
the area's
top 5
suburbs



Wham, Bam,
Thank You, Slam
p. 98

Spring Fashion
Gets Romantic
p. 106



special advertising section



SHANE MCDEVITT

"I can tell you anything you need to know about Uptown Charlotte real estate," says Shane McDevitt, a realtor at Helen Adams Realty, who specializes in this market including new construction condominiums, high-rise, and townhome properties.

McDevitt has helped clients buy or sell more than 200 Uptown area properties during the past two years and is considered a subject matter expert in that market.

An Uptown resident himself, McDevitt can be walking to a Bobcats game, answer a call from a client, and know offhand exactly how many units and which kind are for sale in the new developments. "I make sure I know exactly what is available. This is such a booming market; you need to study it daily to have a full understanding," he says. "Clients who work with me know I have that level of dedication and a full handle on the market."

For developers, McDevitt has assisted in the sales of Uptown area new construction developments including

Fifth and Poplar, The Park Condos, The Trust, 230 South Tryon, plus others. While involved with these projects, McDevitt provides consulting services to developers to better understand the market, determine price points for various units, and choose floorplans. He also ultimately guides individual buyers through the process to completion.

McDevitt, whose team did more than \$50 million in sales last year and was the top producing sales team overall for the company in 2005 and 2006, says his philosophy is simple and successful: know everything there is to know about his niche to find clients a home that defines their needs while serving as an investment.

704-763-0063

www.CenterCityLiving.com

smcdevitt@mycingular.blackberry.net